



Replay Webcasts

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Risk Management Strategies in a Weak Economy

Arthur J. Gallagher Risk Management Services, Inc.'s entire webcast series offering risk management strategies to reduce your insurance cost of business in key exposure areas was so

popular that we decided to collect them in one convenient place for replay at your convenience, on-demand 24/7/365. Click on the Gallagher logo to replay a webcast (patience while loading).

Legal Strategies

Mark Lies, Labor Attorney, Seyfarth Shaw LLP

Mark is a Labor and Employment attorney and partner with Seyfarth Shaw. His primary practice areas involve occupational safety and health law and employment law, including single plaintiff and class-action litigation and counseling. Mark has represented employers on a national basis in complying with occupational safety and health regulations, as well as representing employers during OSHA inspections, OSHA citation enforcement proceedings and trial of OSHA cases before federal and state agencies and appeals to federal and state court.

Topics

- OSHA's position on regulatory compliance during a weak economy
- How to respond to a safety complaint reported by an employee to OSHA
- How to manage a safety inspection by an OSHA compliance officer
- How to develop and document the employer defenses to civil and criminal liability.
- How to avoid employee Whistle Blower claims.



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Fraud Prevention Strategies

Anthony Van Gorp, Private Investigator at Investigative Solutions & Consulting Services, Inc.

Mr. Van Gorp has over 25 years' experience in various areas of investigations and business; including, law enforcement, insurance fraud, private investigations, white-collar crime investigations, and corporate management within a Fortune 500 insurance company.

Topics

- Bottom Line Approach to Fraud.
- Reducing Workers' Comp., General Liability, and Product Liability Claims Costs.
- Cross Functional Team Approach to this Economy.
- Taking the Opportunity Out of Fraud and Theft.



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Occupational Health Strategies

Mr. Geoffrey Bacci, MS, CIH at Aires Consulting has over 25 years experience assisting companies and insurance carriers in resolving Occupational Health and Environmental issues. Geoff has consulted with many companies as an expert in Workers compensation, environmental impairment claims and facility consolidation planning.

Topics

- OSHA and EPA regulation cost consequences when consolidating operations and facilities.
- Strategic environmental testing for offices, manufacturers, and other industries.
- Loss of hearing, indoor air quality, mold, asbestos, and other occupational health exposures for loss.
- Documentation strategies for denying fraudulent claims



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Claim Handling Strategies

Ms. Barbara Galluppi, CPCU, Area Senior VP, Arthur J. Gallagher Risk Management Services, Inc. Ms. Galluppi leads Arthur J. Gallagher Risk Management Services, Inc.'s claims practice in the Midwest region and provides senior level expertise in claim negotiation and resolution to client claim problems.

Topics

- Controlling workers compensation claim reserves
- Controlling claims costs during workforce reductions
- Controlling fraudulent claim costs
- Compensability criteria for claim management
- Defenses for reducing claim costs



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Arthur J. Gallagher Risk Management Services, Inc.

For more information, contact:
Ed Zabinski at 630.694.5486



Legal Strategies Webcast

July 16, 2009 • 11 a.m. CST

Risk Management Strategies in a Weak Economy

In today's weak economic environment companies are adjusting by slowing production, transferring operations to other locations, discontinuing operations and services, reducing staff and even closing facilities. When these company actions occur, there is a greater risk for the following employee actions, which can impact a company's workers' compensation insurance premium and cost of business for many years:

- Employee complaints to OSHA
- The number of inspections by OSHA compliance officers
- The number of fraudulent claims reported
- The total number of claims reported
- Environmental and Occupational health claims
- Claim settling complexity due to displaced employees
- Workplace violence

To mitigate the impact of these actions, AJGRMS is hosting a series of webcasts recommending strategies on how to manage these loss exposures. There will be four webcasts conducted, one a month, starting in July. The first webcast described below addresses Legal Strategies firms must consider. To attend this webcast, register prior to the day of the webcast.

Legal Strategies Webcast – July 16, 2009
11 A.M. CST

Speaker

Mark Lies, Labor Attorney, Seyfarth Shaw LLP

Mark is a Labor and Employment attorney and partner with Seyfarth Shaw. His primary practice areas involve occupational safety and health law and employment law, including single plaintiff and class-action litigation and counseling. In Mark's occupational safety and health law practice he has represented employers on a national basis in complying with occupational safety and health regulations, as well as representing employers during OSHA inspections, OSHA citation enforcement proceedings and trial of OSHA

R E G I S T R A T I O N

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Thursday, July 16, 2009 • 11 a.m. CST

cases before federal and state agencies and appeals to federal and state court. In the course of this representation, he has also defended related civil tort actions involving mass personal injury and fatality accidents and property damage claims resulting from fires and explosions. He has extensive experience in disaster preplanning and response, including pandemic preplanning for Avian Flu.

Topics

- OSHA's position on regulatory compliance during a weak economy
- How to respond to a safety complaint reported by an employee to OSHA
- How to manage a safety inspection by an OSHA compliance officer
- How to develop and document the employer defenses to civil and criminal liability.
- How to avoid employee Whistle Blower claims.
- How to train and develop front-line managers to effectively administer safety and health compliance programs.

Handouts

Responding to an OSHA Inspection



Arthur J. Gallagher Risk Management Services, Inc.

For more information, contact:
Ed Zabinski at 630-694-5486



Special Investigation Unit Strategies Webcast

August 19, 2009 • 11 a.m. CST

Risk Management Strategies in a Weak Economy

In today's weak economic environment companies are adjusting by slowing production, transferring operations to other locations, discontinuing operations and services, reducing staff and even closing facilities. When these company actions occur, there is a greater risk of the following employee actions, which can impact a company's workers' compensation, general liability and product liability insurance premiums and cost of business for many years:

- Reporting fraudulent injuries
- Reporting an aggravation of an existing claim
- Reporting occupational health illness
- Reporting workplace violence
- Theft of company property
- Product tampering

To mitigate the impact of these actions, AJGRMS is hosting a series of webcasts recommending strategies on how to manage these loss exposures. The August webcast described below addresses Risk Management Strategies firms must consider. To attend this webcast, register prior to the day of the webcast.

**Special Investigation Unit Strategies Webcast –
August 19, 2009
11 A.M. CST**

Speaker

Anthony Van Gorp, Private Investigator at Investigative Solutions & Consulting Services, Inc.

Mr. Van Gorp has over 25 years experience in various areas of investigations and business; including, law enforcement, insurance fraud, private investigations, white-collar crime investigations, and corporate management within a Fortune 500 insurance company. Much of his work involved assisting

REGISTRATION

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Wednesday, August 19, 2009 • 11 a.m. CST

companies and insurance carriers in resolving fraudulent claims, theft of company property, product tampering and workplace violence. These experiences have provided Mr. Van Gorp particular expertise in the management and organization of investigative practices.

Topics

- Bottom Line Approach to Fraud.
- Reducing Workers' Comp., General Liability, and Product Liability Claims Costs.
- Cross Functional Team Approach to this Economy.
- Taking the Opportunity Out of Fraud and Theft.



Arthur J. Gallagher Risk Management Services, Inc.

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Ed Zabinski at 630-694-5486



Occupational Health & Environmental Strategies Webcast

Wednesday, September 23, 2009
12 Eastern, 11 Central, 10 Mountain, 9 Pacific

Risk Management Strategies in a Weak Economy

In today's weak economic environment companies are adjusting by slowing production, transferring operations to other locations, discontinuing operations and services, reducing staff and even closing facilities. When these company actions occur, there is a greater risk of the following employee actions, which can impact a company's workers' compensation, premium and cost of business for many years:

- Reporting occupational health complaints to OSHA
- Reporting hearing loss, indoor air quality, mold, asbestos and other occupational health claims to insurance carriers
- Reporting environmental violations to EPA

To mitigate the impact of these actions, AJGRMS is hosting a series of webcasts recommending strategies on how to manage these loss exposures. The September webcast described below addresses Risk Management Strategies firms must consider. To attend this webcast, register prior to the day of the webcast.

Topics

- OSHA and EPA regulation cost consequences when consolidating operations and facilities.
- Strategic environmental testing for offices, manufacturers, and other industries.
- Loss of hearing, indoor air quality, mold, asbestos, and other occupational health exposures for loss.
- Documentation strategies for denying fraudulent claims

Occupational Health & Environmental Strategies Webcast – Speaker

Mr. Geoffrey Bacci, MS, CIH at Aires Consulting has over 25 years experience assisting companies and insurance carriers in resolving Occupational Health and Environmental issues. Geoff has consulted with many companies as an expert in Workers compensation, environmental impairment claims and facility consolidation planning. Geoff's expertise in areas of occupational health and environmental consulting are recognized by the following professional organizations.

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Wednesday, September 23, 2009

- American Board of Industrial Hygiene, Certification in Comprehensive Practice. Certificate #1643 (Also Illinois licensed)
- American Industrial Hygiene Association
- American Academy of Industrial Hygiene
- Lecturer, Northern Illinois University
- Appointed to Illinois joint Senate/House committee on Environmental Mold Regulations
- Licensed Asbestos Project Designer in Illinois, Wisconsin, Indiana and Florida
- Lecturer, Midwest Asbestos Training Institute
- Provided expert testimony in the areas of industrial hygiene and environmental health for workers' compensation and general liability
 - Testified in the State of Iowa's first twelve noise induced hearing loss cases for the Kelsey Hayes Corporation
 - Expert for Wausau Homes Corporation on toxicology and ventilation
 - Expert for Indiana Lumberman's Insurance Company on environmental asbestos removal projects
 - Expert on multiple surety law case involving environmental and specialty construction
 - Expert for asbestos NESHAPS compliance cases.
 - Expert on Sodium Hydroxide exposure and obstructive lung disease for Amstead Industries WC case.
 - Expert on mold remediation and property damage cases following 2004 and 2005 Hurricane events



Arthur J. Gallagher Risk Management Services

For more information, contact:
Ed Zabinski at 630-694-5486



Claim Strategies Webcast

Wednesday, October 21, 2009
12 Eastern, 11 Central, 10 Mountain, 9 Pacific

Risk Management Strategies in a Weak Economy

In today's weak economic environment companies are adjusting by slowing production, transferring operations to other locations, discontinuing operations and services, reducing staff and even closing facilities. When these company actions occur, there is a greater risk of the following employee actions, which can impact a company's workers' compensation, premium and cost of business for many years:

- Report claims late to deter investigation
- Report fraudulent claims
- Increase claim demands
- Overextend claims
- Greater number of litigated claims

To mitigate the impact of these actions, AJGRMS is hosting a series of webcasts recommending strategies on how to manage these loss exposures. The October webcast described below addresses Risk Management Strategies firms must consider. To attend this webcast, register prior to the day of the webcast.

Topics

- Controlling workers compensation claim reserves
- Controlling claims costs during workforce reductions
- Controlling fraudulent claim costs
- Compensability criteria for claim management
- Defenses for reducing claim costs

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company's Workers' Compensation premiums!**

Wednesday, October 21, 2009

Claim Strategies Webcast – Speaker

**Ms. Barbara Galluppi, CPCU, Area Senior VP,
Arthur J. Gallagher Risk Management Services, Inc.**

Ms. Galluppi leads Arthur J. Gallagher Risk Management Services, Inc.'s claims practice in the Midwest region and provides senior level expertise in claim negotiation and resolution to client claim problems. She is experienced in claim conflict resolution, general liability coverages, tort litigation, general liability investigations, premises liability, products liability, automobile liability, workers compensation, and environmental impairment liability, third party administration selection, auditing and oversight, clinic, attorney and vendor selection and general policy coverage resolution. She has over 30 years insurance claims experience and is quoted in several industry publications regarding holding down claim costs. Her work experience includes captive programs, trained insurance adjusters at Insurance companies, past Senior Toxic Tort Specialist, Multi-line Claims Analyst, Senior Claims Examiner, Outside Field Investigator, and inside Adjuster. Past Vice president-Board of Directors-West Suburban CPCU Chapter, CPCU and CPD.



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